

ESCYPAA Advisory | 12/21/2017

In Attendance: Billy, Jenna, Dana, John, Danielle, Kristen, Mercedes, Jamie, Jon, Braden, Courtney, Carolyn, Bobby, Chris, Martial, Sarah

Absent: KC, Meg, Maya, Andy, Lisa, Casey

Meeting called to order at 9:30pm

Emergency Meeting to Discuss the Hotel Contracts & Website Renewal

[Alternates are voting to bring it to 12 voting members]

I. Website

Kristen, Web Chair: Website is currently down and has been for a day or two. We need two components for it to be working – host and register. We renewed the host for another 3-year contract about a month ago, but not the register. They're from two different companies, and it would be ideal to renew them for the same amount of time. Because it expired, there's an additional fee to renew the register.

Motion to renew the register for the website for the next three years for \$155.96. [Kristen, John M.]

Discussion

Jenna: The only treasury notes I have are for the domain; where is the register coming from?

Kristen: We've had this for the last three years so it probably wouldn't be in the notes. It was on auto-renew but the card they had was no longer on file.

John M.: It would have been a reimbursement rather than a payment to a merchant in the financial records because the original charge was on my personal card and I was reimbursed.

Vote: 13 in favor, 1 abstention, 0 against. Motion carries.

II. Hotel Contract

John M., Hotel Chair: Reached out to the hotel and asked if it would be possible to add language regarding the rooms being released 7 days out from the convention and the hotel being sold out in that time, making it impossible for us to fulfill our attrition.

Krysta responded that it is not something they are prepared to do. I have never seen that in any of the hotel contracts I've gone through for ESCYPAA or EACYPAA, even for a larger hotel with a contract that had a 21-day cutoff. This hotel has given us everything we have asked for or has helped us out if unable to grant us something we've requested. They lowered the security from \$1400 to \$850 and gave us other dates that actually work better for us when the grand ballroom became unavailable, and gave us concessions without us even asking. In my opinion, trying to get this language in is not a make or break thing. Letting that prevent us from signing this is operating from a place of fear that we wouldn't get the 180 room nights (90 rooms for the weekend).

Motion that we sign the final contract that was sent to us today. [John M., Jon]

Discussion

Jon: We talked a lot at our last meeting about selling out the hotel in the final week before the conference. The Buffalo Bills and Sabers will not be playing in Buffalo the weekend of the convention, and there are 8 conference centers in Buffalo anyway. On the Buffalo events calendar there are no large-scale events the weekend of the convention, besides a wine tasting 20 miles away.

Vote: 12 in favor, 1 against, 1 abstention. No minority opinion; motion carries.

Billy: I will contact KC after we hear from the Host committee on Saturday about their decision, after which we will sign the contract.

John M.: I'll send the most up to date contract to Host.

Meeting ended at 10:01pm