

ESCPAA Advisory Minutes 8/28/17

**Attendance:** Billy, KC H, Jamie, John M, Mercedes, Maya, Andy, Casey F Kristin , Danielle, Chris

**Absent:** Jenna, Jon J(unexcused) Martial, Courtney ,Lisa

**Reports**

Chair: Billy

Co-Chair: KC  
HVYPAA

- Had a conversation with Ari
- Confirmed what many of us were thinking about our meeting at the bonfire - it was an act
- He and several members are going to have a steering committee meeting to try and resolve some leadership complications they are having
  - Specific behaviors
  - Accountability and making sure things get completed for the bid
  - Unity issues - shared my experience with just having a very open meeting about where each member is
  - Transparency with advisory so we can help
- Ari said there are about 9 solid members on the committee and that they are hoping to move forward with the bid

**BROOKLYN BID**

- Will reached out to me regarding the hotel contracts
  - Looking for room block numbers and concession sales from ESCY 3
  - Called the hotel and left a message - haven't heard back

**BANNER AD HOC**

- Held first call on 8/17 with Kristen, Martial, and myself in attendance
- Talked about what moves to make first
- Need to come up with a graphic design prior to getting bids

**PO BOX**

- Jenna let me know we need to renew our subscription
- We are working on figuring it out
  - Can it be done online?
  - Do I need to go in person?

I will not be on calls again until 9/25 nor will I be able to talk or communicate with anyone while I am out of the country.

Secretary: Jamie C.

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I received a letter in the mail from the IRS addressed to Escypaa II stating that the tax exempt status was revoked. I forwarded this on to Billy, Martial and Jenna. I have no idea what this is.

Discussion: Martial and Jenna will hold off until we conference with lawyers again to avoid being billed by the lawyer for additional fees.

Treasurer: Jenna N.

Please see the google drive for the account balances. These are the balances as of today (8/27), so the Citizen's Bank account for Host does not reflect the event or PENSYPAA from this weekend. I can try my best to update it at work tomorrow (8/28).

If you could let the committee know that we have online access to Citizen's Bank and I have 2/3 debit cards. The bank sent 4 cards by accident and I cut up the wrong card so I need to get a replacement for the host card.....Thursday was a rough.

8/28/17	WF Host 1 Account 6793	ESCYPAA 4	\$3,917.74	8/28/17	CB Host 1 Account 8083	ESCYPAA 4	\$9,960.56		
	WF Host 2 Account 1429	ESCYPAA 3	\$1,606.80		CB Host 2 Account 7990	ESCYPAA 5	\$98.00		
	WF Main Account 1486	Advisory	\$4,892.23		CB Main Account 8075	Advisory	\$224.00	Advisory Total	\$5,116.23
	WF Total		\$10,416.77		CB Total		\$10,282.56	WF Total & CB Total	\$20,699.33

Hotel Chair: Jon J.

No report received

Outreach Chair: Kristin

Outreach calls. Thanks to those who filled in. May have calls less frequently but outreach chairs in the state seem to like them. I am not going to continue the outreach calendar. It did not seem to be utilized effectively. The idea was to help put all NYS events in one place to help with scheduling events without conflicting.

Website: Mercedes

Nothing to report

Archives: Kristin F.

Safe and dry.

Prayer and Unity: Maya GP

We had our review of the inventory last Monday and I'm hoping to set up a conference call for an off-Monday to talk further about items of action based on

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the inventory to help our group.  
I am waiting to hear back from Chloe.

### Buffalo Bid City Liaison – Lisa C.

No report tonight. I know they just hosted the drive in book drive event this weekend. I've left a couple messages but haven't heard back from anyone.

Andy went to Buffalo movie night. Had 30 people in attendance. Lower attended event. They said outreach was not as good or this event. They were under budget

### WORCYPAA Bid Liaison Martial

Nothing to report.

### NYCYPAA Bid Liaison Casey F

These are the notes I took at the nycypaa meeting today for my report tomorrow. I'll decipher them on the call lol. I was typing fast as everyone was talking.

NYCYPAA

\$4,907.54 in bank

\$1,800 prudent reserve

Working on bid package budget in the next 2 weeks

4 different meetings in queens share a day (oct14,28 or nov4 for share a day)

Queens newsletter wants nycypaa to write something for newsletter about nycypaa

Bid shirts

Conference call with brooklyn marriot-main hotel

She is looking for info (room night pick ups and cash concession figures) from eacypaa and escypaa 3.

THEY NEED MARSHALL TO CALL AND GET INFO FROM THE HOTEL because the hotel wont release info to anyone else.

Hyatt(where eacypaa was)-

\$10,000 for facilities no food and bev

\$199 320 rooms

Had 700 room nights for eacypaa

IF THEY CANT GET OVER THE REQUIRMENT THEY CANT BID

Unifying the city with events and outreaching at meetings

Trying to push pre regs for contest

Looking for other hotels and outside meeting spaces

September 23rd- traditions workshop at midnite meeting space. Wants to co host with district 404(north brooklyn) -free event. Might make literature suggested donation

October 28th- Pumpkin patch party in staten island

October 13th-14th- lock in in castle with all the committees in ny state. Covering the cost for any committee who cant pay for the event. (On friday the 13th) (castle on the Delaware) going to have pre regs for event \$15 per person

HVYPAA Bid Liaison – Danielle H

All I have to say was already said. I think we all kind of knew about the meeting at the Bonfire.

STCYPAA Bid Liaison – Andy C

New email [clarkstar123@gmail.com](mailto:clarkstar123@gmail.com) They had their campout two weekends ago. About 50 people attended for Saturday. They profited but I don't have the final numbers. No upcoming events. They have been asked to do the NYCPAA castle event. Their mtg is Thursdays at 7pm bi weekly now.

ROCYPAA Bid Liaison John M.

Was messaging with Matt M. this weekend. Here is his report:

Hey! I'm currently getting some hotel proposals together... there's a couple follow up calls I need to make and an appointment with the Hyatt on Thursday. Timmy is working on a writing assignment... aaaaand I've got a call to make to the area delegate. Other than that, all is well my friend

I will be having a bid packet meeting on Wednesday to see what else I can get done with. Interim Outreach Chair went to ICYPAA and seems to high motivatio

**OLD BUSINESS:**

Business Research- Martial/Jenna

No update.

**NEW BUSINESS:**

Maya: What happen to the non-harassment agreement that was passed on to advisory from host.?

Billy: Was at host meeting two weeks ago. This was brought up. It pertains largely to advisory. Host took that from Eacypaa and plugged in Escypaa into the document. Host did not feel they could do anything without advisory so they are holding off.

KC: I think this could be discussed in an adhoc and then brought to advisory.

**Maya: I make a motion to review the non discrimination policy forwarded to advisory by the host committee. Seconded by Andy.**

Billy: Tabled discussion and will create an adhoc but not on this call tonight. I will send an email.

NYC Bid Requirements

Issues with trying to get contracts with 200 room nights. This is not realistic for a NYC hotel without very high costs and could affect their ability and interest in bidding.

John M read current escypaa bid requirement 7 was read as follows: contracts cannot exceed 200 room nights.

Advisory to decide how to proceed with changing bid requirements.

Discussion

Jamie: I think we have to allow them to exceed 200 room nights otherwise they will not be able to bid so we would be excluding a large portion of the state.

John M; we could put some language in the requirements to include a maximum room nights unless your area has a proven track record of holding larger events...such as 400 room nights.

Kristin: I agree we need to figure out something.

Maya: How can we be fair to include NYC without excluding the rest of the state.

Some wording with a min of 200 and a maximum number. Perhaps bid cities could include both types of contracts with larger room blocks. I think one thing we look at is how a bid committee makes responsible decisions and a bid committee could get different contracts for their area.

Danielle: I agree with what Maya said. It's grey area.

Mercedes: ? not on the call

Andy: Nothing to add. I agree with what Maya said.

Casey F: I agree with what John M said. I believe they will be able to fill a bigger room block.

Chris: Have them bring both 200 and 400 room night contracts and we can deal with it at that time. They are still following our requirement but we all probably want see a bigger room block for that area. Language in bid requirements could be used such as a max 200 unless the area is densely populated or with pre approval of advisory

KC: we have bid city liaisons and we can advise these committees what is needed.

John M: are they part of the by laws or a separate document?

Billy: I think it's a separate document.

Danielle: We have to be very careful changing by laws because of the tax exempt process.

**John M. Makes a motion to change bid requirement number 7 room night commitment is based upon the size of the bidding city market not to exceed 500 room nights and contact advisory hotel chair to find out what the best size contract is for your area. Seconded by Casey F**

Kristin: I'm not comfortable voting on this without our hotel chair, he had a lot to say on the emails

Maya: I don't like the way its worded. I see it as exclusive I've been to eacypaa in Atlanta and no one was there, poorly attended. NYC PAA is struggling with unity and that speaks more than the population of the area. Like STCYPAA is pretty unified and may be able to outreach a bigger convention. The size of the hotel matters and I think committees need to do their diligence in finding appropriate hotels for contracts.

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Danielle: There should be more people giving input. Want to be sure this is a 100 percent a separate document so we are not changing bylaws without knowing for sure.

Andy: Seems like a lot of info to process right now. Agree with having everyone on the call is important. I'm a little confused. Would like to table it. Maybe we can research this a bit with other conferences and committees.

Casey: I think its unfair not to make an exception I know their point of view it would literally be impossible to get a realistic bid with limiting them to the 200 room nights.

Chris: I like the wording. Maybe table for two weeks. Maybe we can just tell them to get contracts with smaller and larger room blocks

KC: I actually agree with Chris I would like to see both. We are missing some knowledge committee members who understand this type of information. Should not make any quick decisions.

**Kristin makes a motion to table this discussion seconded by KC H. Motion carried.**

Two outstanding motions on this call at the end. Chair stated a vote is not needed for Maya's motion regarding non discrimination policy.

***Our next call is September 11<sup>th</sup> 2017 at 9:15 PM.***

Motion to close. 10:45pm

Respectfully submitted: 8/28/17

Jamie C.

ESCYPAA Advisory Secretary.