

Emergency business meeting 8/8/19

Re: Bologna Sandwiches and Tomato Ketchup Soup (ew) – Also, Host Budget Increases
Advisory Members Present: Mercedes Boss Mama, Dana, Billy Sparkle Face, KC, Chris, Casey, Bradley,

Andy, Carolyn, bobby

Absent: Jenna, Brandi, Bobby, Sarah with an H, Scott, Lisa, Jessica

Host Members Present: Matt, Ethan, Sariah

Hannah and Kailee are not on the call.

Dana brought us in with a moment of silence and serenity prayer

We have quorum with Casey F

Host Budget Increases:

Budget requests

Sariah Program Requests

Dana's asked Merchandise and events

Program budget – there isn't anything in there that goes above and beyond already approved, just the

\$260 more for pre-con event

ESCY IV did a 1700 pre-con but they pre-sold tix and it worked out. If they pre-sale, they can make that

money ahead of time. But they started outreaching over a month in advance and had over 17k in the

bank at the time. This would be good unity wise, but numbers wise may not work. Alternate entertainment costs... need to talk to hotel about sound system package, minimum labor rates per hour,

without hotel fees just for alternate entertainment it could be \$650 alone. May make more sense to

draw money from program budget rather than \$2000 merch budget.

Chris – remember this is about ESCYPAA as a whole, want it to be here many years to come.

Brainstorm,

is there a way to re-allocate instead of increase.

Bradley – pre-con not a bad idea, but maybe there's a better way to do it by re-allocating funds instead

of increasing.

Dana – this would be an allocation as per Sariah's email

KC – this is about ESCY as a whole, running this close to budget, down to every single penny.

We don't

know we have all the numbers yet. Hospitality chair brought up that we do not need a pre-con.

The

message needs to be carried. People can get well and have fun. Pre-con will not determine whether we

will have fun. ICYPAA has a pre-con, but only a handful of state conventions have pre-cons.

Can we

spend money elsewhere?

Billy – Matt said they have \$9,698.94 in bank. Billy asked how much more they have to spend before the convention. \$10,000 \$10,500? 12,000... 13,000??? He doesn't know how many people would go. Not a lot of people would come from out of town on Thursday, it would probably be in reach.

Andy – He'd like to hear from host. Reading through emails and guessing what we are discussing. What does host have to say? There isn't a vote? No money is actually being spent? He'd like to hear from host... merch, t-shirts, are we approving something? We should know what the meat is first before we discuss it.

Carolyn – most of her thoughts have already been said – how close are we to the conference.

Events

suffer when outreach suffers, is there enough time. Advisory is sharing our opinions. But what is host's plan?

Casey F. – agree with everyone in terms of finances, not financially responsible. Pre-con event would be three weeks from today, to be approving now, is too late to throw an event especially since they want to sell tickets ahead. They'd need at least a month to properly outreach. Wants to know what host has to say.

Sariah (Host) –

Prior to convention costs:

372.78 rooms

Alternate entertainment \$617 – probably more like \$800 on the high end

\$300 Bob will do A/V for flat rate - \$672.78

Pre-con would be a re-allocation of already approved costs. It would be an in-reach event.

They'd only

need 28 people to cut event. If 100 people come, they'd bring in \$1500 revenue.

\$1,000 - DJ contract costs (main speakers, dances, pool party) plus \$248.52 for his rooms.

KC asked – how much total in Program budget needs to be paid pre-con?

Sariah said exact figure is \$3,226 (including pre-con)

\$5336 total program budget, 4459 left to be spent in total, but 3200 before convention

Plus over 6k for hotel

DJ is willing to wait for post conference? Yes – so exact number pre-con is 372 (rooms) + 300 (A/V)

= \$672.78 with no pre-con event NOT 3200...

Total 6,257 for hotel

3441 left minus programs 672.78

2,763.16 left

500 for lanyards

2,263.16

Minus Merch budget

KC asked about Banner... and I pretty much missed this part of the conversation @???

Bobby – mentioned speaker gifts, lights for dance? Hotel room costs are based on 100% attrition. Room costs may be higher.

Ethan – for every 40 rooms booked, we get 1 comped room. So Sariah is only taking costs for a some, because other rooms are comped. 4 room nights are covered. 3 room nights need to be paid out of pocket by host.

Dana – motion that we approve \$260 reallocation to cover pre-con cost. Seconded by Chris. Discussion already done. Rapid fire comments –

Dana – only takes 28 people to cover, so if 40 people come, if everyone on committee goes, they will make money and it builds hype.

Billy – per Sariah's email she asked for \$300 additional for pre-con, but does she want \$260 reallocation? Yes. Now no longer using interpreter budget, there was \$300 in program budget for interpreter. Is convention still being interpreted? Yes, someone will be volunteering interpretation instead.

Andy – reallocation – budget has already been approved... so he's against it since it's already been approved... unless we have to vote on reallocation???

Mercedes – now that we know Sariah is only moving money within her own program budget – it can be moved without our approved.

Accessibility is a subcommittee of programs? Yes. It was included in the program budget.

Casey thinks its important to have an interpreter and to pay them for their services.

KC reminds us we have to watch the traditions and pay people for their services.

Ethan – is not aware of any additional increases.

Mercedes mentioned Hannah requested an increase. Matt knows there was talk about increasing

(sunglasses, and number of shirts). A lot of discussions were on their floor, but none that went to motions.

Dana asked how much inventory they have, Ethan says Hannah would need to answer specifically. But

he said she is taking the current inventory into play when placing the new order.

Dana wanted Hannah on the call because it says they want to purchase an additional \$2,000 worth of

merch. But they have only profited \$300 on merch. She just is suggesting less money be spent especially if they still have merch that can be put out on tables.

Ethan says they are planning to discuss at the next host meeting on Monday to potentially lower the

next order.

Casey – is host shirts covered by host members or the convention.

Ethan – Host members are each paying \$2 over cost for their own shirts.

Dana took us ALL out ♦♦ with a moment of silence and responsibility statement.